

MLB WHOLESALE PORTAL

How to register a new loan and navigate MLB Wholesale Portal

www.MLBWholesale.com

LOGIN CREDENTIALS



CONGRATULATIONS! Your broker is now set up with MLB Wholesale.

Each broker will receive a welcome email that includes their login credentials for the portal which is accessed through our website at www.MLBwholesale.com.

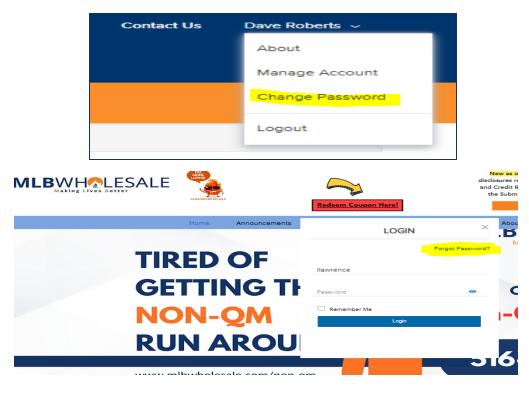
Brokers login will be their email address

Brokers password will be provided by loginsupport@mlbmortgage.com

HOW TO CHANGE PASSWORD

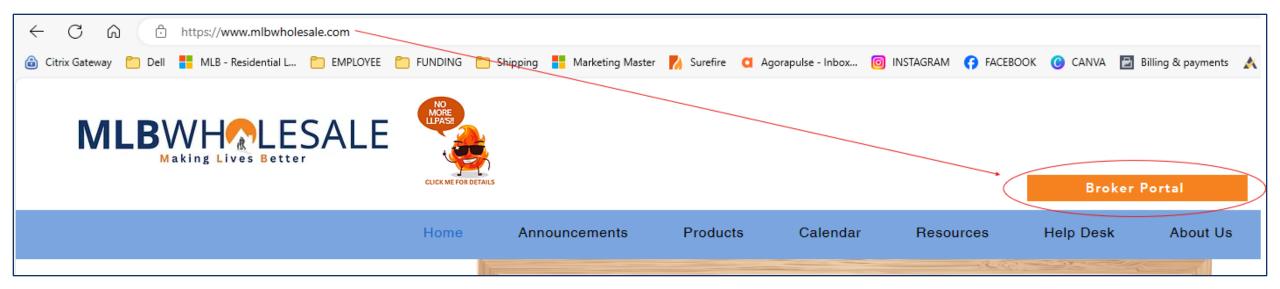


If you want to change your password, you are able to by clicking your name in the upper right hand corner and selecting the "Change Password" drop down. If you forgot your password, please click on the Login page and click on Forgot Password



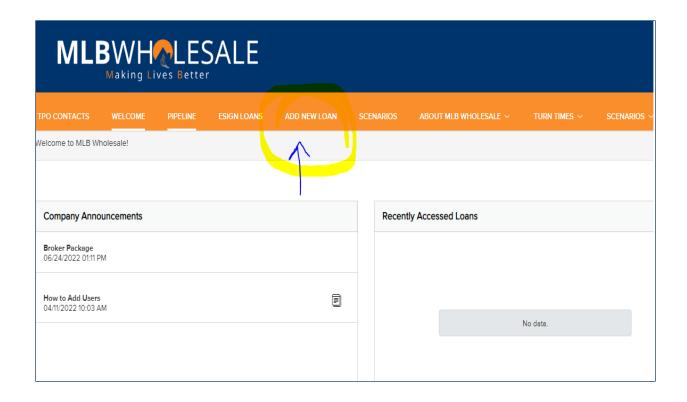
WWW.MLBWHOLESALE.COM







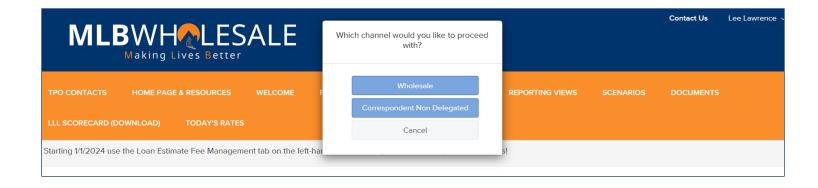
Once the broker successfully logs into the portal, go to ADD NEW LOAN across the banner in Orange.

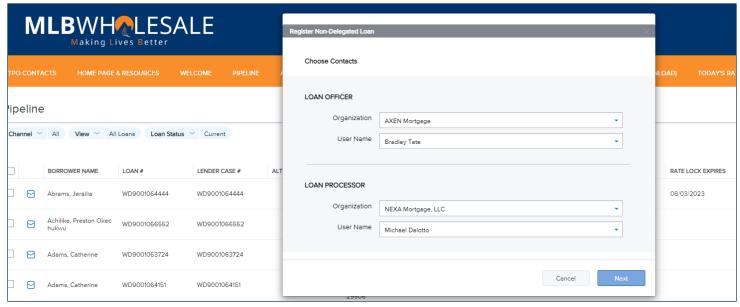




Select "Wholesale" or "Correspondent Non-Delegated"*

You will be prompted to choose the loan officer and processor on the loan and than click Next. (make sure this is completed accurately. If the wrong loan officer is chosen, this may require a new loan submission in order to correct)



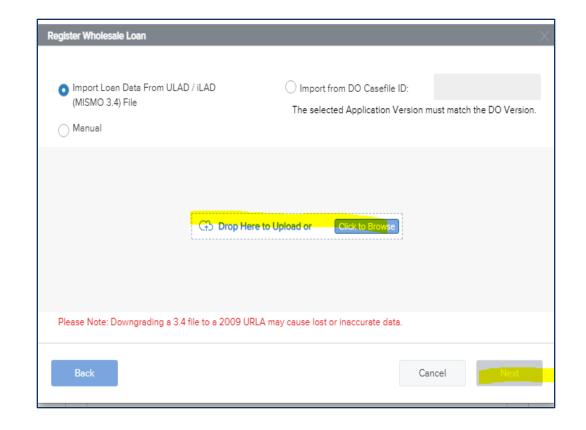




After choosing LO and Processor you will be prompted to drop/drag your 3.4 file OR you can browse for

your 3.4 on your computer.

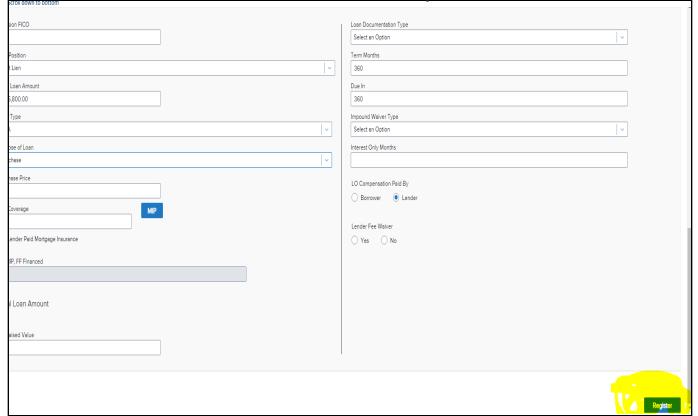
Once completed, click "Next".





Once all tasks are complete you will be prompted to review the basic loan data such as terms, loan amount, compensation FICO and other pertinent information. Once all is accurate and complete,

click "Register". No need to enter the MIP since we will do that prior to disclosures.



ADDING YOUR FEES AND OTHER REQUIRED INFORMATION



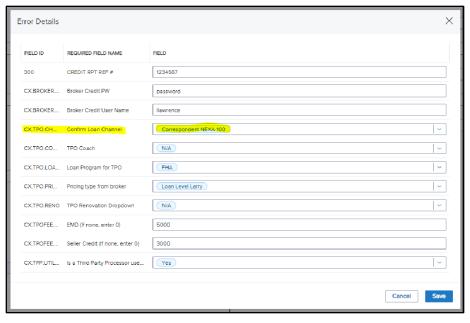
Once you completed the initial steps in your loan setup and click REGISTER, another box will pop up that will require all fields to be completed pertaining to fees, your estimated closing date as well as your Login and Password for credit. (See next slide for a snapshot of the pop up box with all required fields needed)

*IMPORTANT – every field must be completed. If there is a fee listed that you are not charging, you must put 0 (Zero) indicating no fee. (If you leave the field blank, you will not be able to advance to the final registration tab and will not be able to complete registration)

ADDING YOUR FEES AND OTHER REQUIRED INFORMATION



Once you select "save" and "register" a pop up will appear (pictured below)



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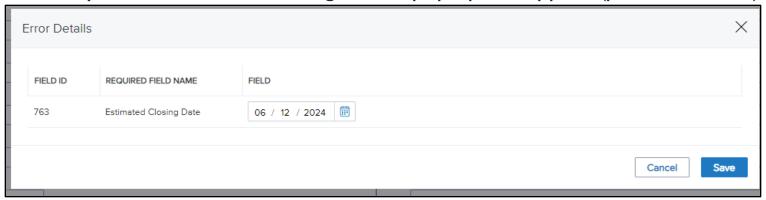
ADDING YOUR FEES AND OTHER REQUIRED INFORMATION



Once you select "save" and "register" a pop up will appear (pictured below)



Once you select "save" and "register" a pop up will appear (pictured below)



Save and Click Register and you will see on the upper right side of screen in Green will say saved "Registered Successfully"

FINAL STEPS TO COMPLETE LOAN REGISTRATION



Once the 6 easy steps below are completed, you have finished the new loan registration process

- Go through the URLA screens to ensure the data is accurate
- Run your AUS (Optional, as our MLB Underwriter will re-issue your credit and run AUS for you)
- Upload your documents to the folders below by clicking "Documents" section and upload to the following folders:
 - Broker Condition Uploads
 - Contract of sale (If Purchase)
 - Credit report
 - o Income document (one piece) such as paystub, W2 or 1040's if self-employed

These documents will automatically save, there is no save button

- Entering your fees Loan Estimate Fee Management You can either "Save" or "Request Loan Estimate". Your fees need to be entered before you Submit Loan to UW. YOU MUST upload the minimum conditions above BEFORE you can request the Loan Estimate.
- "Submit Loan to UW" (see slide next page), the minimum documentation is <u>Contract of sale(If Purchase), credit report, one piece of income document such as paystub, W2 or 1040's if self-employed and the Loan Level Scorecard (Govt Loans only) in order for underwriting submission. Once all the above is uploaded click save, confirm submission <u>Must Complete the "Loan Estimate" in FEE MANAGEMENT</u> screen before submitting to underwriting.</u>

UPLOAD YOUR DOCUMENTS



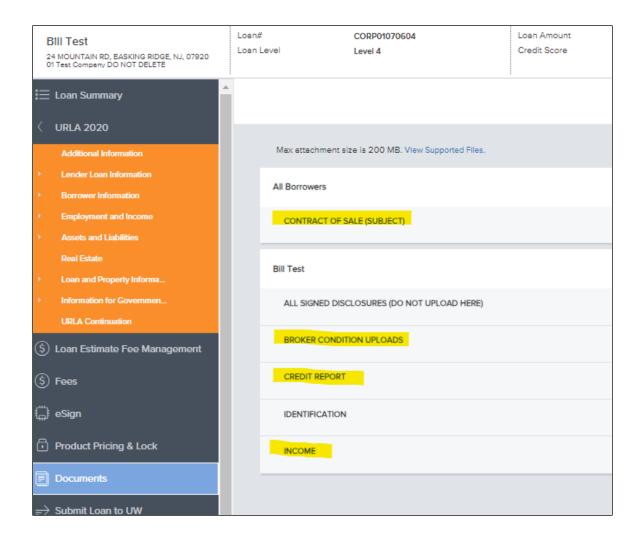
Upload your documents to the folders below by clicking "Documents" section .

The minimum documentation is:

- Broker Condition Uploads
- Contract of sale (If Purchase)
- Credit report
- Income: One piece of income document such as paystub, W2 or 1040's if self-employed

These documents will automatically save, there is no save button

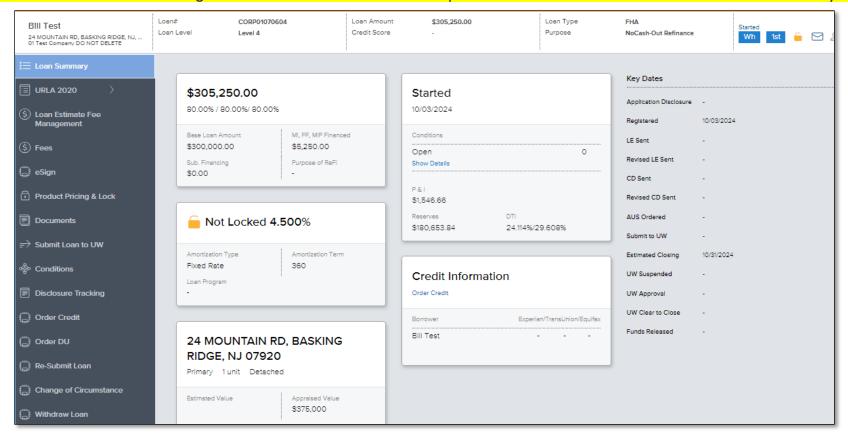
YOU MUST upload the minimum conditions above BEFORE you can request the *Loan Estimate*.



LOAN ESTIMATE FEE MANAGEMENT



Entering your fees -Loan Estimate Fee Management - You can either "Save" or "Request Loan Estimate" Your fees need to be entered before you Submit Loan to UW



YOU MUST upload the minimum conditions above BEFORE you can request the Loan Estimate.

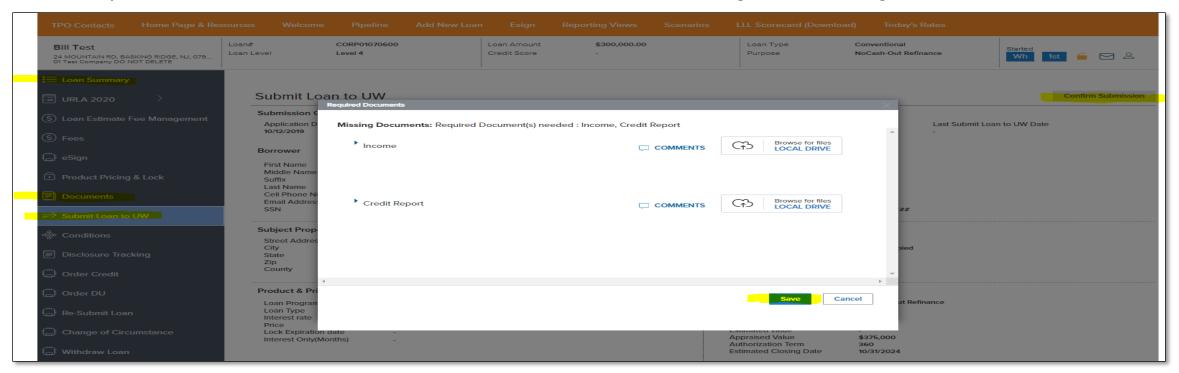
SUBMIT LOANTO UNDERWRITING



The minimum documentation is Contract of sale(If Purchase), credit report, one piece of income document such as paystub, W2 or 1040's, if self-employed, for underwriting submission.

Once all the above is uploaded click save, confirm submission

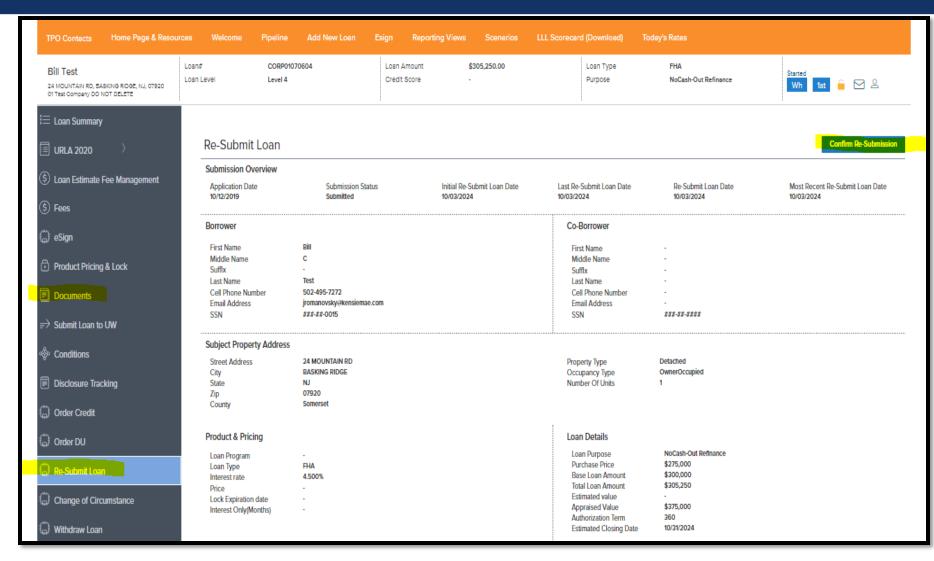
Must Complete the "Loan Estimate" in FEE MANAGEMENT screen before submitting to underwriting.



RE-SUBMIT LOAN CONDITIONS FOR REVIEW OR CLEAR TO CLOSE

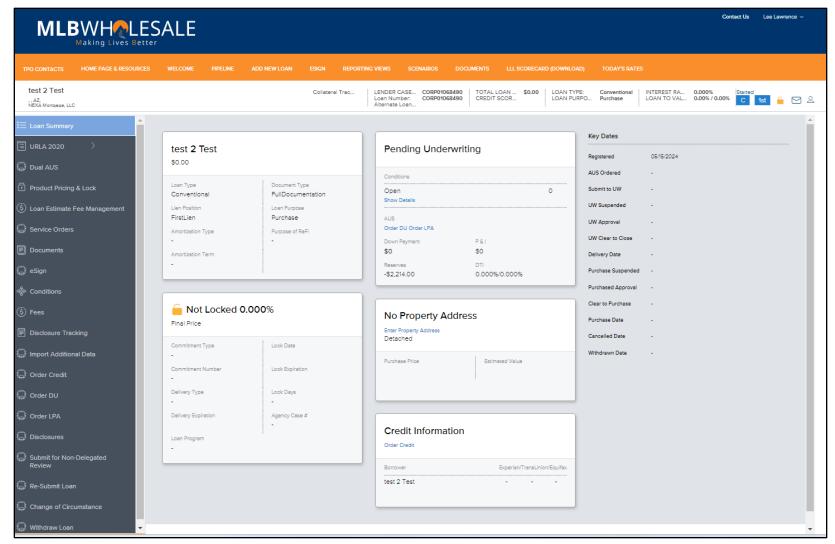


- Loan Summary –
 Documents Upload your documents to the "Broker Condition Uploads Folder" (This will automatically save what you uploaded, there is no save button)
- Click Re-Submit Loan and Confirm Re-submission



EXAMPLE OF REGISTERED LOAN

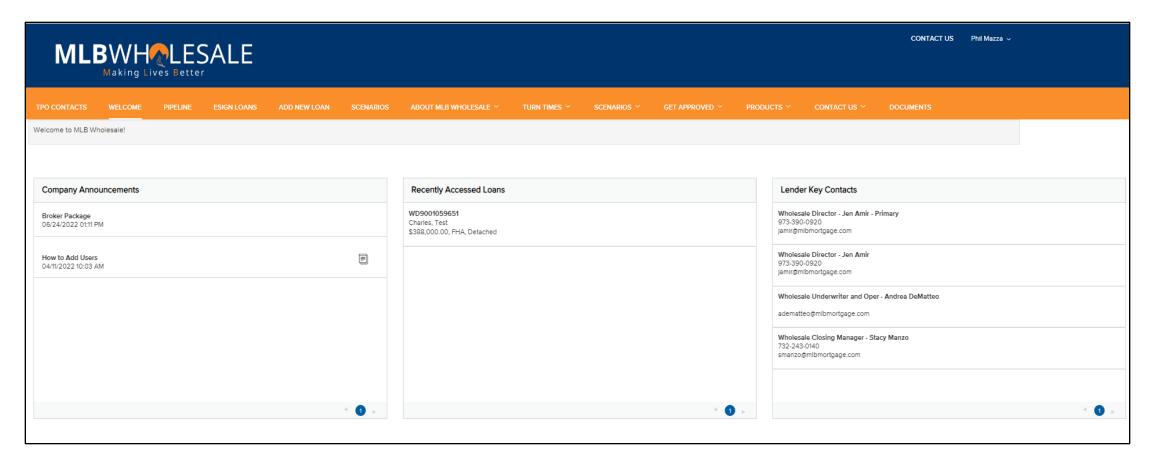




ACTIVE LOAN



Once your loan is registered you will now have a full view of your loan



PIPELINE



Here you can view the pipeline associated to the user (the ADMIN for your company will have full access to the pipeline of all users)

ELCOME	PIPELINE	ESIGN LOA	NS ADD NEW LOAN	SCENARIOS	ABOUT MLB WHOLESALE Y	TURN TIMES Y	SCENARIOS Y	GET APPROVED Y	PRODUCTS ~
	<u> </u>							Find Loan	Loan Number
ONS)	Name / Loan # / Property Ad	ddress			Lock & Request Status	RATE LOCK EXPIRES	LOAN AMT
			Charles, Test #WD9001059 TBD	9651			Not Locked		FHA \$388,000.00

Click on the loan you are working on and you will be taken to the loan summary which allows access to many facets available to your broker.

WORKING IN A LOAN



Working in a Loan

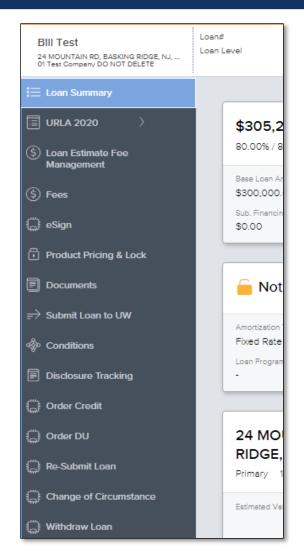
Workflow Navigation Panel

Key dates are displayed when you click on the Workflow tab on the left panel.

Activities Navigation Panel

Activities throughout the workflow are accessible on this panel to include:

- Loan Summary
- 1003 pages/URLA 2020
- Loan Estimate Fee Management
- E-sign
- Product Pricing & Lock
- Documents
- Submit Loan to Underwriting
- Disclosure Tracking
- Order Credit
- Order DU
- Re-Submit Loan
- Change of Circumstance (COC)
- Withdraw Loan



WORKING IN A LOAN



Loan Summary Page

When in the loan, click on the Activities in the left navigation to display the Loan Summary tab. The Loan Summary Page provides information about the loan at a glance. There are several cards that display the borrower information with basic loan terms, rate lock information, the current loan status, property information, and credit information.

There is also a list of file contacts when you click on the icon in the top right navigation.

The Loan Status card is dynamic based on the stage the loan is in. As the key dates of the loan are updated in Encompass and display in the Key Dates section the title of this card changes to reflect the state the loan is in.

LOAN SUMMARY





LOAN SUMMARY



To view more information on conditions located on the status card, click **Show Details** to turn the loan status card over and view the condition details.

- 1003 Uniform Residential Loan Application
- Fields will populate from the FNM 3.4 file.
- Click the 1003 link on the menu on the left to view and enter loan information on the 1003 Uniform Residential Loan Application. After you click the 1003, the menu expands to show links to the Loan Information, Borrower Information, Employer History, Income & Expenses, Assets & Liabilities, Details of Transactions, Declaration & Gov. Monitoring, and Comments pages. These pages are described below.
- Loan Information Page
- The Loan Information Page includes information about the loan including the type of mortgage, loan terms, property information, and title information. This is the information contained in Sections I and II of the Uniform Residential Loan Application form.

NOTE: The name of each application page is listed on the left side of the page. Click a page name to view that page in the application

LOAN SUMMARY - HELPFUL TIPS

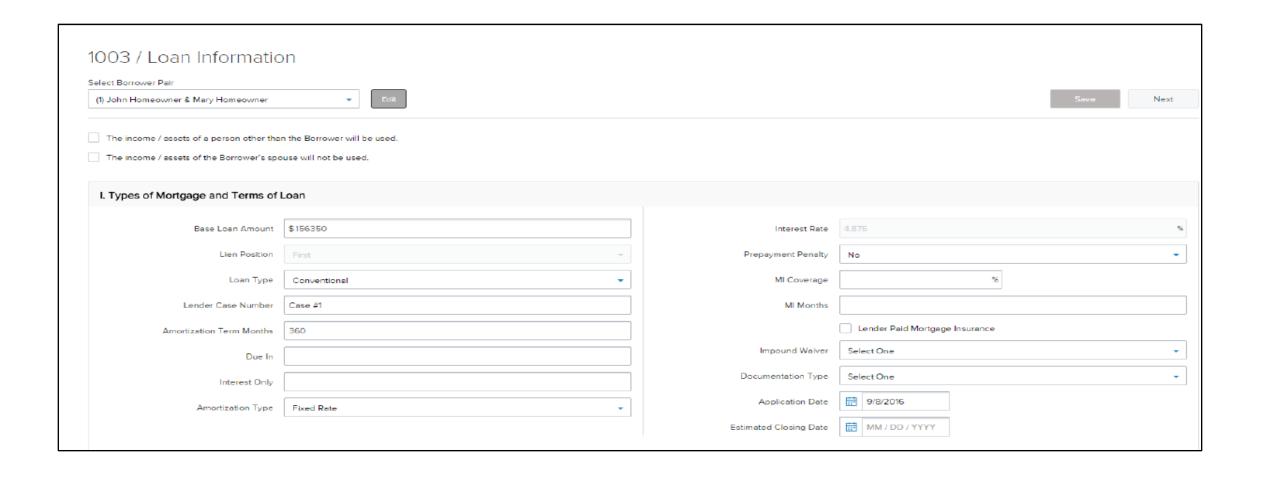


Loan Program will align with the loan programs and will populate only after the loan is either Locked or Floating through the Product Pricing & Lock process. A loan cannot be submitted if this field is blank.

- Interest Only Months Leave blank
- Decision FICO score may not populate from the FNMA 3.4 file. Enter as needed.
- Application Date is the HMDA application date which is the earlier of the borrower or Loan Originator signing date on the 1003.

BORROWER INFORMATION PAGE





EMPLOYER INFORMATION PAGE



Employer History Page

Use this page to enter the borrower and co-borrower's employment information.

To Enter Employment Information:

- I. Click the Add an Employer button.
- 2. Indicate whether this information is about the borrower's current employer or previous employer, and then enter the remaining employment information.
- 3. Click the Save & Add Another button to add information about a different employer.
- **4.** When finished, click the **Save** button.

EMPLOYER INFORMATION PAGE



	(1) John Homeowner & Mary Homeowner	Selected Borrower Pair
	○ Yes ○ No	Current Employer?
	±	Employer Name
		Employer Address
		City
	Select One ▼	State
		Zip
	(###) ###-###	Work Phone
		Position / Title / Business Type
	○ Yes ○ No	Self-Employed?
	Months	Years on the job
		Years in line of work
/ DD / YYY	MM / DD / YYYY To MM / DD	Employed From

INCOME AND EXPENSES

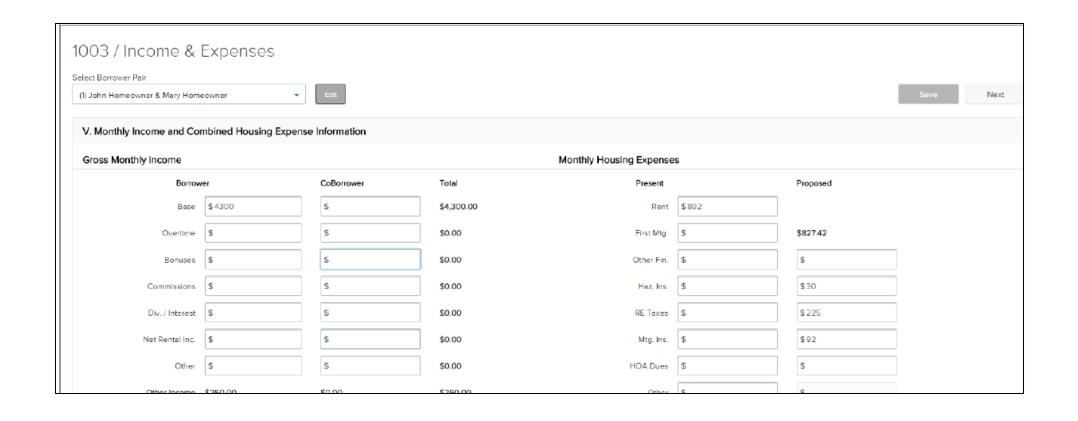


Enter the monthly income and housing expenses for the borrower. This information correlates to the information in Section V of the Uniform Residential Loan Application form.

For manually input loans, a proposed monthly payment will not be calculated until you submit the loan file to the product and pricing engine (discussed in Section 3) and select a program/rate/price combination. Once the selected interest rate is applied to the loan, a proposed monthly payment will be calculated.

INCOME AND EXPENSES





ENTER CASH DEPOSITS



To Enter Cash Deposits:

- I. In the Cash Deposit Towards Purchase section, click the Add Cash Deposits button.
- 2. Enter the cash deposit amount and who the cash deposit is held by.
- 3. To add a new cash deposit, click the Save & Add Another button.
- **4.** When finished entering cash deposits, click the **Save** button.

ASSETS AND LIABILITIES



Assets and Liabilities Page

Use the Assets and Liabilities page to enter information about asset accounts and liabilities. This information is reflected in Section VI of the Uniform Residential Loan Application.

To Enter Asset Accounts:

- I. Click the Add Asset Accounts button.
- 2. Enter the asset information.
- 3. In the Account Information section, select an account or asset type, and then provide its details.
- **4.** Repeat Step 3 to add additional accounts related to this financial institution. You can add up to four accounts for one financial institution.
- 5. To add a new asset and account information, click the Save & Add Another button.
- **6.** When finished entering asset accounts, click the **Save** button.

LIABILITIES



NOTE: Liabilities listed in the General Liabilities section are usually the liabilities from the credit report and will populate from the FNM 3.4 file.

1. The Import Liabilities tab does not function as the Correspondent does not have the ability to run a credit report through this portal.

To Add Liabilities:

NOTE: Liabilities listed in the General Liabilities section are usually the liabilities from the credit report and will populate from the FNM 3.4 file.

- 1. The Import Liabilities tab does not function as the Correspondent does not have the ability to run a credit report through this portal.
- 2. Click the Add a Liability button (located at the bottom of the list) to enter additional liabilities.
- 3. Enter the liability details.
 - Select the Exclude from URLA Page 2 Liabilities Total check box to exclude the payment from the ratios.
 - Select the Mortgage liability will remain on subject property check box to indicate the liability will remain on the subject property after this loan transaction is complete.
- 4. To add a new liability, click the Save & Add Another button and enter the liability details.
- **5.** When finished entering liabilities, click the **Save** button.
- **6.** To modify a liability, click the **Edit** link at the right of the liability.

LIABILITIES



Company Name	Liability Type	Balance	Monthly Payment	Months Left	Account Holder
TOYOTA CREDIT	Installment	\$15,838	\$500	0	Borrower
CHASE	Installment	\$5,000	\$257	0	Borrower
SALLIEMAE	Installment	\$5,000	\$450	0	Borrower
SALLIEMAE	Installment	\$1,100	\$25	0	Borrower
UNIVERSAL VISA	Revolving	\$950	\$25	38	Borrower

DECLARATION

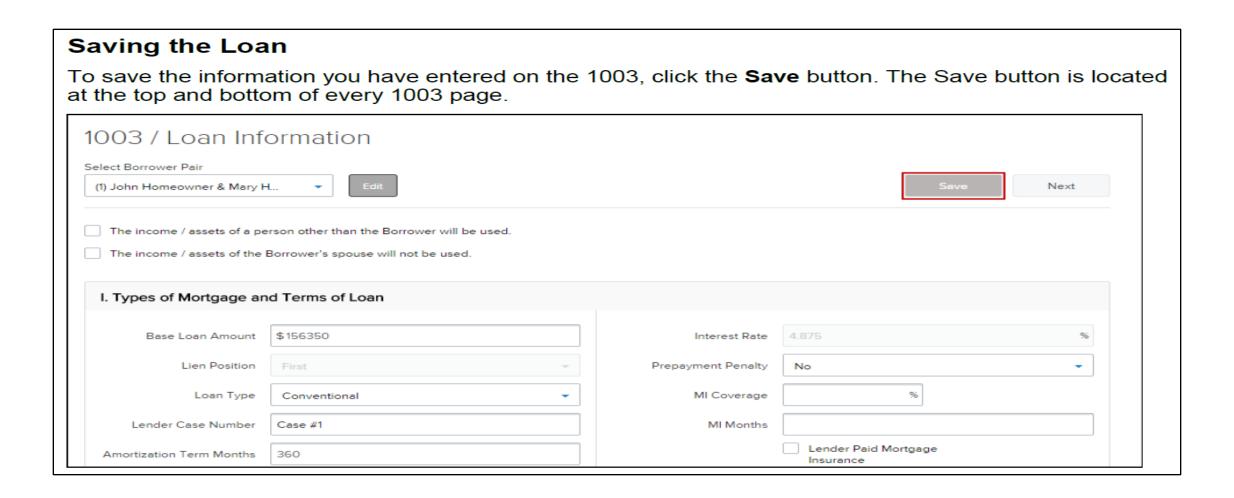


- Declarations and Gov. Monitoring Page
- Select **Yes** or **No** for each question, and then select the appropriate options in the Borrower and Co-Borrower *Information for Government Monitoring* and *Interviewer Information* sections. This information reflects the information found in Sections VIII and X of the Uniform Residential Loan Application.

VIII. Declarations						
	Borrower		Co-Borrowe	Co-Borrower		
a. Are there any outstanding judgments against you?	Yes	☐ No	Yes	No		
b. Have you been declared bankrupt within the past 7 years?	Yes	☐ No	Yes	□ No		
c. Have you had property foreclosed upon or given title or deed in lieu thereof in the last 7 years?	Yes	☐ No	Yes	□ No		
d. Are you party to a lawsuit?	Yes	No	Yes	No		

SAVING THE LOAN

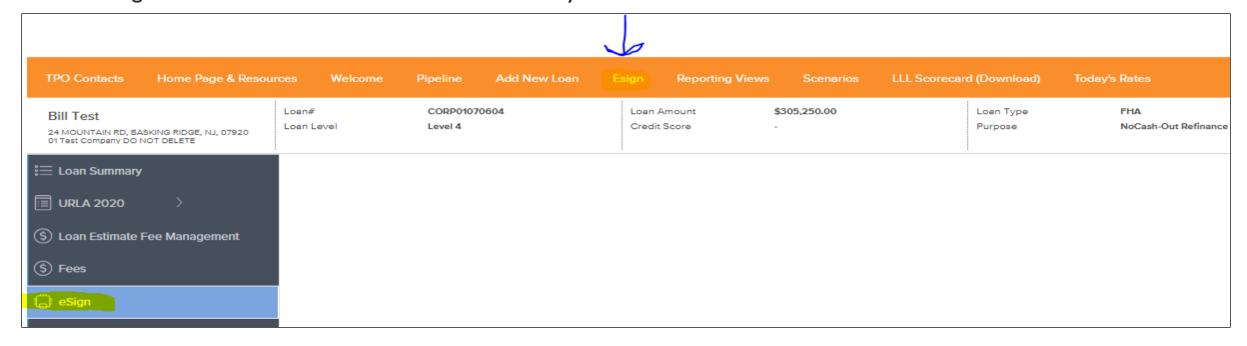




ESIGN LOANS



When your loan is disclosed, the borrowers must e-consent and sign all disclosures. However, the loan officer also needs to sign the URLA. When there is a loan pending Loan Officer signature, you will access ESIGN LOANS and sign the URLA. Disregard email Loan officer will receive since they must sign on the portal. You can click on the Esign in the orange section or to the left under Loan Summary.



LOCK SCENARIOS



When looking to price a scenario, not a specific loan, you access SCENARIOS. The following slide is an example and summary of specific information needed for Optimum Blue (OB) to run and price the criteria entered

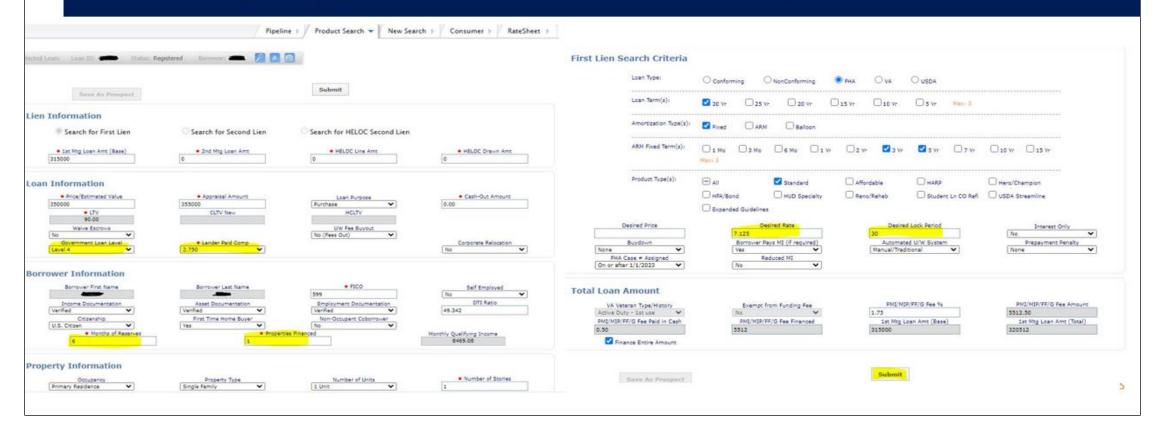


LOCK SCENARIOS



HOW TO PRICE/LOCK A LOAN

Once you enter Search Pricing & Lock you will be sent to the next screen which will flow all data over from your loan (Loan Amount, product, etc)
 Review the data and then click Submit. *make sure to put number 6 for Months of Reserves



ADDITIONAL QUESTIONS OR ASSITANCE ON SCENARIOS UNRELATED TO PRICING



Should you have an Underwriting Scenario reach out to the UW Help Desk. Your scenarios will be reviewed, same dayby one of our specialists.

UWHelpDesk@MLBwholesale.com

Include a credit report and DU (if Available). Additional documentation may be requested if needed

Broker to include any Scenario responses with their new loan submission so the assigned underwriter is aware of the Help Desk response

ADDITIONAL FEATURES



Tools and Resources – Products, Turn times, About MLB and other information

Help Desk - How to submit a Ticket to Lock desk, schedule closing or submit a UW scenario

Contact Us – Your main contacts for Each dept.

Documents – Matrices, Flyers, Renovation disclosures and Other useful tools

TOOLS & RESOURCES V HELP DESK V CONTACT US V DOCUMENTS

ADDITIONAL FEATURES



About MLB Wholesale – Tutorial and testimonials

Turn Times – the turn times for New File review and Condition review are posted daily

ABOUT MLB WHOLESALE Y TURN TIMES Y

FREQUENTLY ASKED QUESTIONS



• I am unable to login due to login or password not working:

If you are not able to reset on your own with the email that is sent to you. Please, reach out to the LoginSupport@mlbmortgage.com or Operations Manager lawrence@MLBmortgage.com to assist in having your password reset.

- I am unable to save the MIP No need to complete this field since we will complete this before disclosures
- Floating Loan Lock How do I float my loan in the Lock Screen Your loan will automatically be floating unless you lock it
- I am being asked for an INSTANT ID

Instant ID is for Internal MLB Employees. This is for the Loan officer to E-sign the disclosures. When logging into the portal, make sure you go to www.MLBwholesale.com (use this hyperlink) to log into the portal and have the Loan Officer E-sign by clicking on the E-sign box along the top under the Orange Bar

• I am receiving an error that states I am not licensed to do business in that state

Should this happen, reach out to the Compliance Director Jsmith@mlbmortgage.com or

Operations Managers at <u>llawrence@MLBmortgage.com</u> to assist and make sure you add that State of the subject property you are trying to upload